

## Median Sale Price | STATS COMPARED TO PREVIOUS MONTH + YEAR

	DETACHED	TOWN / LINK	CONDO
<i>Kitchener</i>	<b>\$840,000</b> - 3.4 % M/M - 1.2 % Y/Y	<b>\$629,000</b> - 5.8 % M/M - 0.9 % Y/Y	<b>\$417,000</b> - 3.3 % M/M - 4.6 % Y/Y
<i>Waterloo</i>	<b>\$950,000</b> + 2.9 % M/M + 3.4 % Y/Y	<b>\$560,000</b> - 9.7 % M/M - 12.5 % Y/Y	<b>\$495,000</b> - 4.3 % M/M + 5.5 % Y/Y
<i>Guelp</i>	<b>\$870,000</b> - 2.47 % M/M - 4 % Y/Y	<b>\$712,500</b> + 2.52 % M/M - 0.34 % Y/Y	<b>\$530,000</b> - 1.85 % M/M - 1.12 % Y/Y
<i>Cambridge</i>	<b>\$813,500</b> + 1.69 % M/M 0 % Y/Y	<b>\$690,000</b> + 2.53 % M/M + 2.45 % Y/Y	<b>\$490,000</b> - 7.02 % M/M + 4.14 % Y/Y
<i>Townships</i>	<b>\$997,450</b> + 2 % M/M + 9.59 % Y/Y	<b>\$690,000</b> - 72.81 % M/M + 15 % Y/Y	<b>\$2,400,000</b> - 46 % M/M + 33 % Y/Y

## Sales Volume by Inventory Type | NEW LISTING RATIO

### Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**56%**

+ 15 % M/M  
- 2 % Y/Y

**29%**

+ 20.31 % M/M  
+ 8 % Y/Y

**15%**

- 11 % M/M  
+ 3 % Y/Y

**0.48**

- 22.26 % M/M  
- 36.65 % Y/Y

SALES / NEW LISTING RATIO

### Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**53%**

+ 5 % M/M  
+ 6 % Y/Y

**27%**

+ 66.67 % M/M  
+ 41 % Y/Y

**19%**

+ 19 % M/M  
- 9 % Y/Y

**0.49**

- 14.46 % M/M  
- 34.98 % Y/Y

SALES / NEW LISTING RATIO

### Guelp

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**55%**

+ 14.81 % M/M  
- 1 % Y/Y

**27%**

+ 5 % M/M  
+ 2 % Y/Y

**18%**

- 24 % M/M  
- 18 % Y/Y

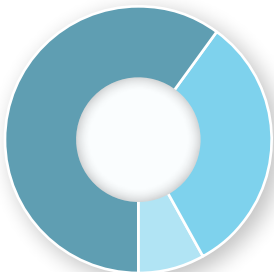
**0.56**

- 5.08 % M/M  
- 33 % Y/Y

SALES / NEW LISTING RATIO

### Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**60%**

+ 27 % M/M  
- 7 % Y/Y

**32%**

+ 20.00 % M/M  
+ 17 % Y/Y

**8%**

0 % M/M  
- 19 % Y/Y

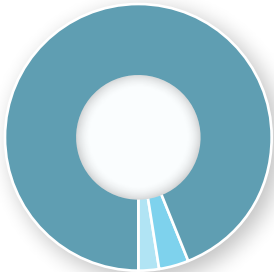
**0.55**

- 6 % M/M  
- 29.09 % Y/Y

SALES / NEW LISTING RATIO

### Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

**78%**

+ 17.31 % M/M  
- 8 % Y/Y

**3%**

+ 25 % M/M  
+ 25 % Y/Y

**2%**

+ 50 % M/M  
0 % Y/Y

**0.46**

- 22 % M/M  
- 42.00 % Y/Y

SALES / NEW LISTING RATIO