

Median Sale Price | STATS COMPARED TO PREVIOUS MONTH + YEAR

| | DETACHED | TOWN / LINK | CONDO |
|------------------|--|--|---|
| <i>Kitchener</i> | <p>\$805,000</p> <p>- 06 % M/M - 4.2 % Y/Y</p> | <p>\$595,000</p> <p>- 5.6 % M/M - 5.4 % Y/Y</p> | <p>\$409,000</p> <p>+ 7.1 % M/M - 1.9 % Y/Y</p> |
| <i>Waterloo</i> | <p>\$900,000</p> <p>+ 3.7 % M/M - 5.3 % Y/Y</p> | <p>\$690,000</p> <p>+ 7.7 % M/M + 23.2 % Y/Y</p> | <p>\$415,000</p> <p>- 12.8 % M/M - 16.2 % Y/Y</p> |
| <i>Guelph</i> | <p>\$854,950</p> <p>- 2.29 % M/M - 2 % Y/Y</p> | <p>\$725,000</p> <p>+ 4.32 % M/M + 1.75 % Y/Y</p> | <p>\$539,900</p> <p>+ 0.35 % M/M + 1.87 % Y/Y</p> |
| <i>Cambridge</i> | <p>\$770,500</p> <p>- 5.69 % M/M - 5 % Y/Y</p> | <p>\$625,500</p> <p>- 4.03 % M/M - 9.35 % Y/Y</p> | <p>\$432,000</p> <p>+ 2.86 % M/M - 11.84 % Y/Y</p> |
| <i>Townships</i> | <p>\$950,000</p> <p>0 % M/M - 4.76 % Y/Y</p> | <p>\$600,000</p> <p>0 % M/M - 13 % Y/Y</p> | <p>\$3,500,000</p> <p>0 % M/M + 46 % Y/Y</p> |

Sales Volume by Inventory Type | NEW LISTING RATIO

Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

54%

+ 46 % M/M
- 16 % Y/Y

32%

+ 23.73 % M/M
- 5 % Y/Y

13%

+ 20 % M/M
- 23 % Y/Y

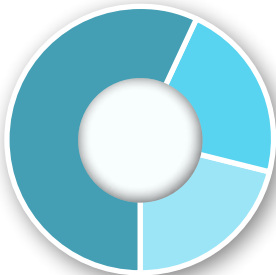
0.42

+ 19.77 % M/M
- 12.62 % Y/Y

SALES / NEW LISTING RATIO

Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

57%

+ 40 % M/M
0 % Y/Y

22%

+ 21.43 % M/M
- 24 % Y/Y

21%

+ 27 % M/M
+ 3 % Y/Y

0.48

+ 13.85 % M/M
- 1.67 % Y/Y

SALES / NEW LISTING RATIO

Guelph

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

50%

+ 25.59 % M/M
- 18 % Y/Y

30%

+ 10 % M/M
- 2 % Y/Y

19%

+ 7 % M/M
- 6 % Y/Y

0.43

- 5.93 % M/M
- 23 % Y/Y

SALES / NEW LISTING RATIO

Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

63%

+ 14 % M/M
- 10 % Y/Y

31%

0 % M/M
- 19 % Y/Y

6%

0 % M/M
- 31 % Y/Y

0.46

+ 2 % M/M
- 16.85 % Y/Y

SALES / NEW LISTING RATIO

Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

72%

+ 64.58 % M/M
- 35 % Y/Y

3%

0 % M/M
- 40.00 % Y/Y

3%

0 % M/M
0 % Y/Y

0.41

+ 39 % M/M
- 9.41 % Y/Y

SALES / NEW LISTING RATIO