

## Median Sale Price | STATS COMPARED TO PREVIOUS MONTH + YEAR

	DETACHED	TOWN / LINK	CONDO
<i>Kitchener</i>	<b>\$799,950</b> - 2.7 % M/M + 1.9 % Y/Y	<b>\$615,000</b> + 0.2 % M/M - 6.5 % Y/Y	<b>\$400,000</b> - 4.2 % M/M - 8.0 % Y/Y
<i>Waterloo</i>	<b>\$895,000</b> + 2.3 % M/M + 5.3 % Y/Y	<b>\$661,000</b> + 24.7 % M/M + 3.3 % Y/Y	<b>\$476,000</b> + 3.5 % M/M - 5.7 % Y/Y
<i>Guelp</i>	<b>\$857,000</b> + 3.38 % M/M 0 % Y/Y	<b>\$710,500</b> - 2.67 % M/M - 0.11 % Y/Y	<b>\$545,000</b> + 0.55 % M/M + 0.83 % Y/Y
<i>Cambridge</i>	<b>\$788,250</b> - 2.08 % M/M - 7 % Y/Y	<b>\$627,500</b> - 4.20 % M/M - 6.91 % Y/Y	<b>\$482,000</b> - 10.73 % M/M - 9.91 % Y/Y
<i>Townships</i>	<b>\$910,000</b> - 5 % M/M + 1.11 % Y/Y	<b>\$560,000</b> - 40.43 % M/M + 17 % Y/Y	<b>\$1,900,000</b> - 24 % M/M - 25 % Y/Y

## Sales Volume by Inventory Type | NEW LISTING RATIO

### Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**58%**

- 16 % M/M  
+ 13 % Y/Y

**30%**

- 5.71 % M/M  
- 18 % Y/Y

**12%**

+ 4 % M/M  
- 10 % Y/Y

**0.56**

+ 25.24 % M/M  
+ 6.87 % Y/Y

SALES / NEW LISTING RATIO

### Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**57%**

- 17 % M/M  
+ 16 % Y/Y

**27%**

- 21.43 % M/M  
+ 14 % Y/Y

**16%**

- 58 % M/M  
- 39 % Y/Y

**0.56**

- 3.29 % M/M  
- 8.35 % Y/Y

SALES / NEW LISTING RATIO

### Guelp

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**56%**

+ 5.63 % M/M  
+ 36 % Y/Y

**28%**

- 3 % M/M  
- 12 % Y/Y

**16%**

- 40 % M/M  
+ 17 % Y/Y

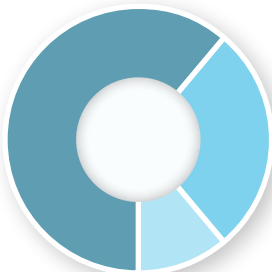
**0.58**

+ 21.93 % M/M  
- 4 % Y/Y

SALES / NEW LISTING RATIO

### Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**62%**

- 14 % M/M  
- 15 % Y/Y

**28%**

- 33.33 % M/M  
- 37 % Y/Y

**11%**

+ 63 % M/M  
+ 44 % Y/Y

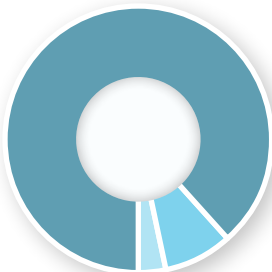
**0.56**

+ 20 % M/M  
- 16.48 % Y/Y

SALES / NEW LISTING RATIO

### Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

**85%**

- 12.73 % M/M  
+ 5 % Y/Y

**8%**

+ 800.00 % M/M  
+ 350.00 % Y/Y

**3%**

+ 200.00 % M/M  
+ 50 % Y/Y

**0.58**

+ 14 % M/M  
+ 14.00 % Y/Y

SALES / NEW LISTING RATIO