

Median Sale Price | STATS COMPARED TO PREVIOUS MONTH + YEAR

| | DETACHED | TOWN / LINK | CONDO |
|------------------|--|--|--|
| <i>Kitchener</i> | <p>\$750,000</p> <p>- 4.7 % M/M - 6.2 % Y/Y</p> | <p>\$555,500</p> <p>+ 9.7 % M/M - 9.7 % Y/Y</p> | <p>\$390,000</p> <p>+ 6.6 % M/M - 2.5 % Y/Y</p> |
| <i>Waterloo</i> | <p>\$895,000</p> <p>+ 14.0 % M/M 0.0 % Y/Y</p> | <p>\$633,625</p> <p>+ 3 % M/M - 4.1 % Y/Y</p> | <p>\$428,400</p> <p>- 0.4 % M/M - 10.0 % Y/Y</p> |
| <i>Guelp</i> | <p>\$862,000</p> <p>+ 7.88 % M/M + 1 % Y/Y</p> | <p>\$649,500</p> <p>- 0.84 % M/M - 8.59 % Y/Y</p> | <p>\$427,500</p> <p>- 18.34 % M/M - 21.56 % Y/Y</p> |
| <i>Cambridge</i> | <p>\$730,000</p> <p>+ 2.10 % M/M - 7 % Y/Y</p> | <p>\$607,500</p> <p>- 1.22 % M/M - 3.19 % Y/Y</p> | <p>\$405,000</p> <p>- 4.14 % M/M - 15.98 % Y/Y</p> |
| <i>Townships</i> | <p>\$945,000</p> <p>- 6 % M/M + 3.85 % Y/Y</p> | <p>\$830,000</p> <p>- 71.28 % M/M + 48 % Y/Y</p> | <p>\$3,915,000</p> <p>+ 35 % M/M + 106 % Y/Y</p> |

Sales Volume by Inventory Type | NEW LISTING RATIO

Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

| | | |
|-------------------------|----------------------------|-------------------------|
| 54% | 33% | 12% |
| - 19 % M/M - 8 % Y/Y | - 6.33 % M/M + 12 % Y/Y | - 29 % M/M + 4 % Y/Y |

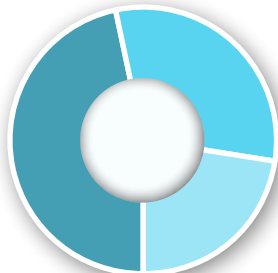
0.57

+ 15.07 % M/M
+ 1.41 % Y/Y

SALES / NEW LISTING RATIO

Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

| | | |
|--------------------------|---------------------------|--------------------------|
| 47% | 31% | 23% |
| - 39 % M/M - 23 % Y/Y | + 2.86 % M/M + 9 % Y/Y | - 10 % M/M + 35 % Y/Y |

0.53

+ 20.51 % M/M
- 6.12 % Y/Y

SALES / NEW LISTING RATIO

Guelph

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

| | | |
|----------------------------|------------------------|--------------------------|
| 56% | 28% | 15% |
| - 26.60 % M/M - 8 % Y/Y | + 3 % M/M - 8 % Y/Y | - 36 % M/M - 14 % Y/Y |

0.45

- 0.50 % M/M
- 24 % Y/Y

SALES / NEW LISTING RATIO

Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

| | | |
|-------------------------|-----------------------------|--------------------------|
| 71% | 24% | 5% |
| - 7 % M/M + 16 % Y/Y | - 36.17 % M/M - 12 % Y/Y | - 25 % M/M - 54 % Y/Y |

0.45

- 14 % M/M
- 20.08 % Y/Y

SALES / NEW LISTING RATIO

Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

| | | |
|-----------------------------|---------------------------------|--------------------------|
| 78% | 2% | 1% |
| + 10.67 % M/M - 14 % Y/Y | + 100.00 % M/M - 77.78 % Y/Y | - 50 % M/M - 67 % Y/Y |

0.62

+ 23 % M/M
+ 7.60 % Y/Y

SALES / NEW LISTING RATIO