

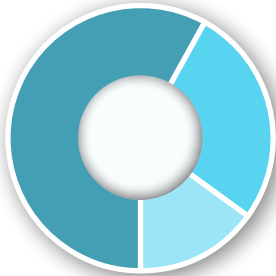
*Median Sale Price* | STATS COMPARED TO PREVIOUS MONTH + YEAR

	DETACHED	TOWN / LINK	CONDO
<i>Kitchener</i>	<p><b>\$717,500</b></p> <p>- 4.0 % M/M - 10.0 % Y/Y</p>	<p><b>\$565,500</b></p> <p>- 7.3 % M/M - 12.2 % Y/Y</p>	<p><b>\$313,500</b></p> <p>- 21.1 % M/M - 27.3 % Y/Y</p>
<i>Waterloo</i>	<p><b>\$860,000</b></p> <p>+ 11.7 % M/M + 8.2 % Y/Y</p>	<p><b>\$575,000</b></p> <p>+ 0.3 % M/M - 0.9 % Y/Y</p>	<p><b>\$390,000</b></p> <p>- 7.1 % M/M - 14.3 % Y/Y</p>
<i>Guelph</i>	<p><b>\$813,500</b></p> <p>+ 4.10 % M/M - 1 % Y/Y</p>	<p><b>\$616,500</b></p> <p>- 8.67 % M/M - 1.52 % Y/Y</p>	<p><b>\$475,000</b></p> <p>+ 18.75 % M/M + 1.50 % Y/Y</p>
<i>Cambridge</i>	<p><b>\$726,250</b></p> <p>+ 3.75 % M/M - 10 % Y/Y</p>	<p><b>\$599,950</b></p> <p>- 4.77 % M/M - 4.20 % Y/Y</p>	<p><b>\$387,500</b></p> <p>- 9.88 % M/M - 13.89 % Y/Y</p>
<i>Townships</i>	<p><b>\$879,000</b></p> <p>- 8 % M/M - 9.85 % Y/Y</p>	<p><b>\$1,200,000</b></p> <p>+ 46.34 % M/M + 75 % Y/Y</p>	<p><b>\$2,975,000</b></p> <p>+ 62 % M/M + 27 % Y/Y</p>

## Sales Volume by Inventory Type | NEW LISTING RATIO

### Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

58%

- 34 % M/M  
- 8 % Y/Y

27%

- 46.67 % M/M  
- 27 % Y/Y

15%

- 31 % M/M  
+ 20 % Y/Y

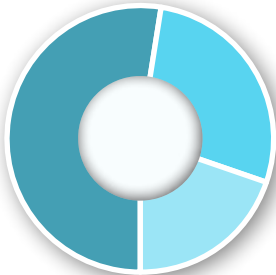
0.81

+ 35.91 % M/M  
- 28.11 % Y/Y

SALES / NEW LISTING RATIO

### Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

52%

- 38 % M/M  
+ 44 % Y/Y

28%

- 36.36 % M/M  
+ 40 % Y/Y

20%

- 38 % M/M  
- 21 % Y/Y

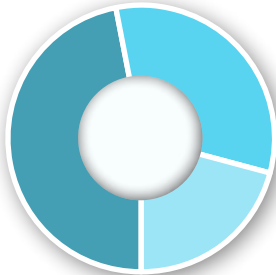
0.93

+ 25.00 % M/M  
+ 3.22 % Y/Y

SALES / NEW LISTING RATIO

### Guelph

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

45%

- 58.97 % M/M  
- 3 % Y/Y

31%

- 33 % M/M  
+ 22 % Y/Y

20%

+ 27 % M/M  
+ 56 % Y/Y

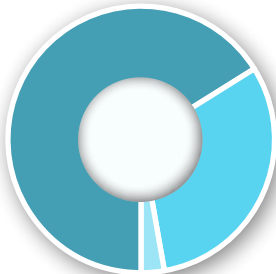
0.65

+ 25.45 % M/M  
- 19 % Y/Y

SALES / NEW LISTING RATIO

### Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

66%

- 33 % M/M  
- 25 % Y/Y

31%

- 25.93 % M/M  
- 44 % Y/Y

3%

- 71 % M/M  
- 71 % Y/Y

0.64

+ 13 % M/M  
- 21.783 % Y/Y

SALES / NEW LISTING RATIO

### Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

81%

- 19.30 % M/M  
+ 5 % Y/Y

2%

+ 0.00 % M/M  
- 75 % Y/Y

4%

+ 100 % M/M  
+ 100 % Y/Y

0.97

+ 69 % M/M  
- 11.31 % Y/Y

SALES / NEW LISTING RATIO