

## Median Sale Price | STATS COMPARED TO PREVIOUS MONTH + YEAR

	DETACHED	TOWN / LINK	CONDO
<i>Kitchener</i>	<b>\$840,000</b> + 8.7 % M/M + 7.3 % Y/Y	<b>\$649,999</b> + 6.4 % M/M + 5.3 % Y/Y	<b>\$404,000</b> + 2.3 % M/M - 6.0 % Y/Y
<i>Waterloo</i>	<b>\$939,000</b> + 21.4 % M/M + 14.9 % Y/Y	<b>\$558,500</b> - 17.1 % M/M - 11.7 % Y/Y	<b>\$444,500</b> - 12.8 % M/M - 6.7 % Y/Y
<i>Guelp</i>	<b>\$840,000</b> + 8.39 % M/M + 2 % Y/Y	<b>\$695,000</b> - 4.47 % M/M - 1.77 % Y/Y	<b>\$545,250</b> + 13.59 % M/M + 4.06 % Y/Y
<i>Cambridge</i>	<b>\$766,000</b> + 1.46 % M/M - 5 % Y/Y	<b>\$660,000</b> + 6.45 % M/M + 0.76 % Y/Y	<b>\$489,950</b> - 13.28 % M/M + 12.63 % Y/Y
<i>Townships</i>	<b>\$870,000</b> + 7 % M/M + 2.35 % Y/Y	<b>\$0</b> - 100.00 % M/M N/A % Y/Y	<b>\$5,012,500</b> - 23 % M/M N/A % Y/Y

## Sales Volume by Inventory Type | NEW LISTING RATIO

### Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**51%**

+ 24 % M/M  
+ 43 % Y/Y

**30%**

+ 15.38 % M/M  
- 10 % Y/Y

**19%**

+ 180 % M/M  
+ 87 % Y/Y

**0.48**

- 47.25 % M/M  
- 5.28 % Y/Y

SALES / NEW LISTING RATIO

### Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**53%**

0 % M/M  
+ 14 % Y/Y

**23%**

+ 50.00 % M/M  
- 51 % Y/Y

**25%**

- 5 % M/M  
- 23 % Y/Y

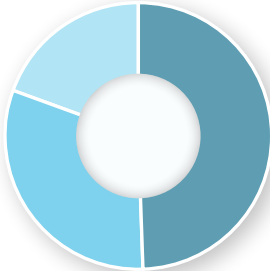
**0.58**

- 40.50 % M/M  
+ 11.97 % Y/Y

SALES / NEW LISTING RATIO

### Guelp

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**49%**

+ 33.39 % M/M  
+ 5 % Y/Y

**31%**

+ 45 % M/M  
- 3 % Y/Y

**19%**

+ 100 % M/M  
- 22 % Y/Y

**0.52**

- 43.92 % M/M  
- 19 % Y/Y

SALES / NEW LISTING RATIO

### Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**56%**

+ 22 % M/M  
+ 7 % Y/Y

**36%**

+ 77.27 % M/M  
+ 160 % Y/Y

**7%**

+ 100 % M/M  
+ 300 % Y/Y

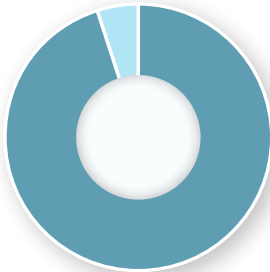
**0.61**

- 47 % M/M  
+ 8.67 % Y/Y

SALES / NEW LISTING RATIO

### Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

**77%**

+ 51.43 % M/M  
- 4 % Y/Y

**0%**

- 100.00 % M/M  
- 100.00 % Y/Y

**4%**

+ 200 % M/M  
N/A % Y/Y

**0.40**

- 50 % M/M  
- 9.83 % Y/Y

SALES / NEW LISTING RATIO