

## Median Sale Price | STATS COMPARED TO PREVIOUS MONTH + YEAR

	DETACHED	TOWN / LINK	CONDO
<i>Kitchener</i>	<b>\$829,750</b> - 1.2 % M/M - 5.8 % Y/Y	<b>\$670,000</b> + 6.5 % M/M - 4.3 % Y/Y	<b>\$410,000</b> - 1.7 % M/M - 6.3 % Y/Y
<i>Waterloo</i>	<b>\$929,000</b> - 2.2 % M/M + 2.3 % Y/Y	<b>\$671,000</b> + 19.8 % M/M - 5.1 % Y/Y	<b>\$505,000</b> + 2.0 % M/M + 3.6 % Y/Y
<i>Guelp</i>	<b>\$885,000</b> + 1.72 % M/M - 8 % Y/Y	<b>\$725,000</b> + 1.75 % M/M - 2.75 % Y/Y	<b>\$615,000</b> + 16.04 % M/M + 22.51 % Y/Y
<i>Cambridge</i>	<b>\$831,000</b> + 2.15 % M/M + 1 % Y/Y	<b>\$650,000</b> - 5.80 % M/M - 4.48 % Y/Y	<b>\$452,500</b> - 7.65 % M/M - 14.14 % Y/Y
<i>Townships</i>	<b>\$872,450</b> - 13 % M/M - 3.06 % Y/Y	<b>\$668,500</b> - 3.12 % M/M + 39 % Y/Y	<b>\$3,600,000</b> + 50 % M/M + 11 % Y/Y

## Sales Volume by Inventory Type | NEW LISTING RATIO

### Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**57%**

+ 10 % M/M  
- 13 % Y/Y

**28%**

+ 2.60 % M/M  
- 2 % Y/Y

**15%**

+ 10 % M/M  
- 33 % Y/Y

**0.44**

- 9.29 % M/M  
- 34.59 % Y/Y

SALES / NEW LISTING RATIO

### Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**58%**

+ 24 % M/M  
+ 7 % Y/Y

**28%**

+ 15.56 % M/M  
+ 2 % Y/Y

**15%**

- 13 % M/M  
- 36 % Y/Y

**0.48**

- 2.37 % M/M  
- 29.21 % Y/Y

SALES / NEW LISTING RATIO

### Guelp

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**59%**

+ 17.20 % M/M  
- 4 % Y/Y

**24%**

- 4 % M/M  
- 19 % Y/Y

**17%**

0 % M/M  
- 3 % Y/Y

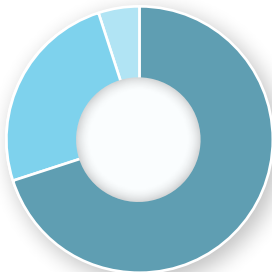
**0.52**

- 7.97 % M/M  
- 31 % Y/Y

SALES / NEW LISTING RATIO

### Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

**70%**

+ 17 % M/M  
0 % Y/Y

**25%**

- 22.22 % M/M  
- 19 % Y/Y

**5%**

- 38 % M/M  
- 38 % Y/Y

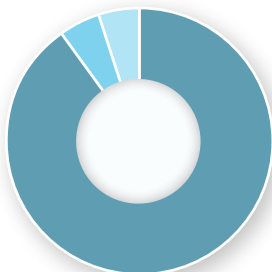
**0.50**

- 10 % M/M  
- 18.65 % Y/Y

SALES / NEW LISTING RATIO

### Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

**74%**

+ 8.20 % M/M  
+ 6 % Y/Y

**4%**

+ 60.00 % M/M  
+ 60.00 % Y/Y

**4%**

+ 167 % M/M  
+ 700 % Y/Y

**0.47**

+ 3 % M/M  
- 19.92 % Y/Y

SALES / NEW LISTING RATIO