

## Median Sale Price | STATS COMPARED TO PREVIOUS MONTH + YEAR

	DETACHED	TOWN / LINK	CONDO
<i>Kitchener</i>	<b>\$789,950</b> + 0.3 % M/M - 0.9 % Y/Y	<b>\$620,000</b> - 1.4 % M/M + 4.2 % Y/Y	<b>\$356,000</b> - 9.6 % M/M - 11.0 % Y/Y
<i>Waterloo</i>	<b>\$835,000</b> 0.0 % M/M 0.0 % Y/Y	<b>\$580,300</b> - 12.7 % M/M - 7.1 % Y/Y	<b>\$430,000</b> - 14.2 % M/M - 10.4 % Y/Y
<i>Guelp</i>	<b>\$831,500</b> - 4.41 % M/M - 6 % Y/Y	<b>\$700,000</b> + 3.71 % M/M + 10.24 % Y/Y	<b>\$502,500</b> + 0.50 % M/M + 1.27 % Y/Y
<i>Cambridge</i>	<b>\$750,000</b> - 2.60 % M/M - 1 % Y/Y	<b>\$641,000</b> - 1.38 % M/M + 1.34 % Y/Y	<b>\$495,000</b> - 1.00 % M/M - 4.35 % Y/Y
<i>Townships</i>	<b>\$945,000</b> + 2 % M/M + 4.42 % Y/Y	<b>\$0</b> - 100.00 % M/M - 100 % Y/Y	<b>\$1,100,000</b> - 66 % M/M - 49 % Y/Y

## Sales Volume by Inventory Type | NEW LISTING RATIO

### Kitchener

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

60%

- 6 % M/M  
+ 42 % Y/Y

30%

+ 6.15 % M/M  
+ 28 % Y/Y

10%

- 31 % M/M  
- 33 % Y/Y

0.66

+ 24.04 % M/M  
+ 20.44 % Y/Y

SALES / NEW LISTING RATIO

### Waterloo

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

53%

- 13 % M/M  
+ 43 % Y/Y

30%

+ 31.03 % M/M  
+ 73 % Y/Y

17%

- 13 % M/M  
- 5 % Y/Y

0.54

+ 4.86 % M/M  
+ 11.01 % Y/Y

SALES / NEW LISTING RATIO

### Guelp

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

59%

+ 12.05 % M/M  
+ 98 % Y/Y

26%

+ 3 % M/M  
+ 32 % Y/Y

15%

+ 21 % M/M  
+ 15 % Y/Y

0.83

+ 67.89 % M/M  
+ 64 % Y/Y

SALES / NEW LISTING RATIO

### Cambridge

SALES BY INVENTORY TYPE



DETACHED TOWN / LINK CONDO

65%

- 25 % M/M  
+ 28 % Y/Y

28%

- 22.22 % M/M  
+ 17 % Y/Y

6%

- 11 % M/M  
+ 33 % Y/Y

0.64

+ 3 % M/M  
+ 27.64 % Y/Y

SALES / NEW LISTING RATIO

### Townships

SALES BY INVENTORY TYPE



DETACHED VACANT LAND AG / FARM

78%

- 12.37 % M/M  
+ 1 % Y/Y

0%

- 100.00 % M/M  
- 100.00 % Y/Y

1%

- 80 % M/M  
- 50 % Y/Y

0.66

+ 12 % M/M  
+ 26.07 % Y/Y

SALES / NEW LISTING RATIO